

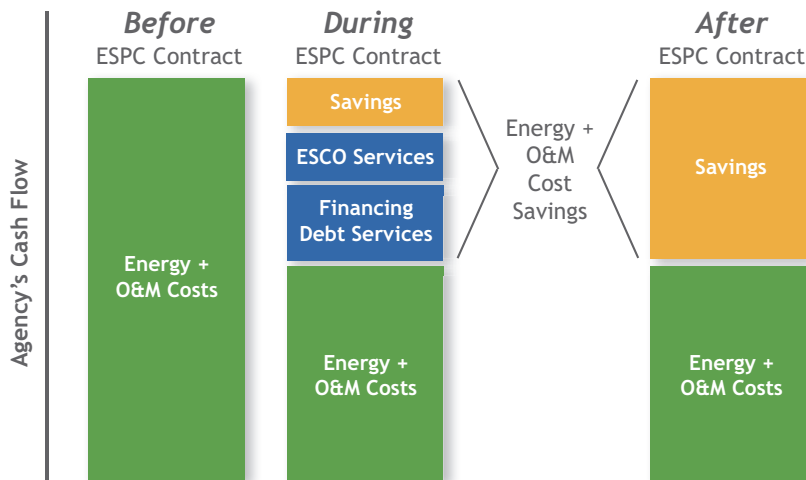
ENERGY SOLUTIONS THAT WON'T COST YOU MONEY

Save Now, Pay Later

By using creative deal structuring, Clark Energy Group can offer your organization, institution or business a way to achieve your desired energy and water savings without having to pay anything up front. This is achieved through vehicles such as Energy Savings Performance Contracts (ESPC), equipment leases, enhanced use leases, energy services contracts, bond financing, tax credit financing, and power purchase agreements. These contracting vehicles allow clients to pay for project capital costs out of future cost savings guaranteed by Clark.

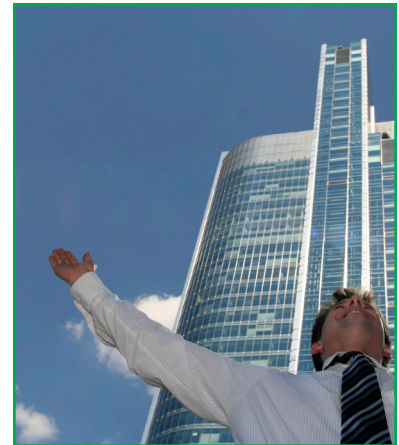
Energy Savings Performance Contracts

The main instrument for financing energy savings, an ESPC is a no-upfront-cost contracting method, in which the contractor incurs the cost of implementing energy conservation measures (ECMs) and is paid from the energy, water, and operational savings resulting from these ECMs.



Our Financing Solutions

Our solutions are designed to pay for themselves from the energy-related savings they will produce. This allows you to get the benefit of energy-related upgrades and infrastructure renewal without spending money out of pocket. In addition to identifying, designing, and implementing your energy projects, we guarantee the savings. This guarantee allows us to arrange off-balance sheet financing that will be repaid using the guaranteed savings that the project will generate. If we were to fail to deliver on our guarantee, the lenders would look to us rather than you to make up the shortfall. The result for you is improved energy security, increased sustainability, and reduced operating expenses that do not need to come out of your budget.



FINANCING FEDERAL ENERGY PROJECTS

Clark Energy Group's ESPC Contract Vehicle Allows Us To:

- Structure transactions to minimize financing costs
- Leverage your ARRA appropriations by combining it with ESPC finance
- Upgrade new construction projects to include more efficient systems
- Start planned future construction projects to replace inefficient existing facilities earlier
- Finance renewable energy projects without losing the tax benefits